



# HEAD TO THE TOP!

BECOME AN EFFECTIVE VOLUNTEER  
IN YOUR REALTOR® ASSOCIATION  
WITH RANM'S

## GROWTH AND INVOLVEMENT PROGRAM

2018 is the second session of this RANM program, designed to build your volunteer skills while giving you an insight into the REALTOR® organization at the local, state, and national levels - and explain how they interrelate and work together. Participants will gain confidence, leadership skills, and motivation to become more involved in their local and state associations of REALTORS®.

The Program is open to RANM Members and Member Board AEs and is designed to increase participants' awareness of real estate and association management issues/challenges, and teach problem-solving activities that can be used to improve our association and our industry.

**Step up and make an impact!** Your journey to be a part of the next generation of REALTOR® movers, shakers, and leaders begins when you complete and submit the application contained in this brochure.

A maximum of 15 individuals will be selected to participate in the program. Participants will be chosen by the RANM Growth and Involvement Committee members based on the information supplied in the following application, including a track record of volunteer performance for their local association and/or civic organizations, and a desire to grow in their REALTOR® volunteer activities.

The goal of this Program is to train RANM members to serve in leadership positions at their Member Board and at RANM. Check with your local association - they may be willing to pay all or part of your tuition costs if you are accepted to the program.

***Emerging leaders of today will guide the REALTOR® organization  
and real estate industry into tomorrow!***

**APPLICATION DEADLINE FEBRUARY 16, 2018**



# 2018 RANM GROWTH AND INVOLVEMENT PROGRAM APPLICATION

Full Name: \_\_\_\_\_ Date: \_\_\_\_\_

Company: \_\_\_\_\_ Year Licensed\*: \_\_\_\_\_

Office Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Local Association: \_\_\_\_\_

Home Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Real Estate Designations Earned: \_\_\_\_\_

\*if an Association Executive, first year in this position.

(For questions below, add additional pages as needed)

List your involvement with your local REALTOR® Association, the REALTORS® Association of New Mexico, and the National Association of REALTORS®.

List your involvement with other Associations/organizations/civic groups.

List your past work experience outside of real estate.

What tools do you need to enhance and grow the real estate profession in your local area and the state?

Why do you want to be considered for RANM's Growth and Involvement Program?

*I understand that attendance at the meetings and functions identified in this brochure is expected and if accepted into the program I agree to complete the prerequisite assignments and participate fully in the sessions. Applications are due February 16, 2018 and applicants will be selected and notified by March 1, 2018. If accepted into the program, I will forward my non-refundable \$500 tuition to RANM before April 1, 2018. I understand any additional costs associated with participating in/attending the program will be my responsibility.*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Please submit completed application to [diane@nmrealtor.com](mailto:diane@nmrealtor.com). Applications must be received by 5:00 p.m. MST, February 16, 2018.

## **THANK YOU FOR APPLYING TO BE A PART OF THE 2018 RANM GROWTH AND INVOLVEMENT PROGRAM**

### **2018 PROGRAM EVENTS**

- \* February 16 - applications due
- \* March 11 - applicants selected and notified
- \* April 1 - Tuition of \$500 due
- \* April 9 - Deadline for class participants to provide certification they have completed NAR's Leadership100 on-line course
- \* **SESSION ONE APRIL 11-13, ALBUQUERQUE**  
This session is held in conjunction with the 2018 NAR Rocky Mountain Region XI Leadership Conference. You will get to know your fellow classmates, learn about the Fiduciary Duties of leaders and the pitfalls of Anti-Trust violations, and discover the ins and outs of parliamentary procedure and how to successfully keep a meeting on track from Parliamentarian Adam Hathaway. Attendees will also participate in all Leadership Conference activities and get to know REALTOR® leaders from Arizona, Colorado, Nevada, Utah, Wyoming, and New Mexico.
- \* **SESSION TWO JUNE 13-15, SANTA FE**  
Visit the RANM office to learn about products, programs, and services offered by your state association, get the latest industry updates, be introduced to strategic planning and budgeting best practices, and hone your Presentation skills, facilitated by Scott Brunner
- \* September 12-14, 2018 (New Mexico Housing Summit and RANM Fall Conference) - graduation

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